



## High Definition Videoconferencing Solutions For All Meeting Environments



**LPS Associates, LLC**, is a Mid-Atlantic, New York, and New England based company that offers full end-to-end High Definition Videoconferencing solutions and services for education, public sector, legal, healthcare, and commercial businesses. Our customized solutions are designed to support our customers' requirements to communicate more efficiently and cost-effectively with colleagues, customers, clients and suppliers. Our founders have held senior management positions in the videoconferencing, networking, telecommunications and consumer electronics industries. This experience allows us to capably provide our customers with solutions that best fit their business and application requirements, with assurance that they will be managed and implemented successfully.

We have partnered with several of the finest companies in the industry. Our High Definition videoconferencing equipment provider, **LifeSize Communications**, is a pioneer in the High Definition equipment marketplace, offering a wide range of solutions for offices, conference rooms, boardrooms and telepresence applications. **Glowpoint**, our network services partner, is the nation's first and leading enterprise-grade IP-based video communications provider. Together, with our expertise, we can satisfy a wide range of applications and their requirements for firewall traversal, secure communications, network integration and interoperability.

We are committed to delivering the most cost effective conferencing solutions in the marketplace and ensuring that our customers receive the finest installation, training, customer service, and follow-on support.

Our management team includes:

**John Losier** - former President and Chief Executive Officer of Philips Electronics North America. He has a wealth of experience across the electronics, telecommunications and networking industries.

**Chris Pizzirani** - most recently Vice President of Broadband Solutions at Verizon. He was responsible for leading the data product development and deployment for Verizon's Fiber to the Premises (FTTP) infrastructure (FIOS).

**Walter Sebastian** - previously Vice President of Video and Audio Conferencing Products for Sony Corporation. He has a background in product planning, product and market development, and general management of digital convergence technologies.

Office



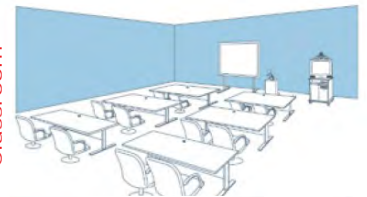
Meeting Room



Boardroom



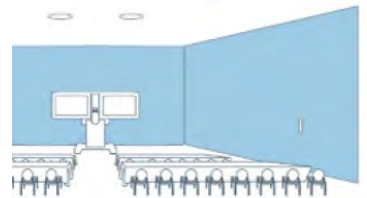
Classroom



Auditorium



Conference



Courtroom



Telepresence



# A comprehensive end-point portfolio



We feature LifeSize video conferencing equipment to deliver solutions that support all meeting environments. LifeSize delivers on the promise of video conferencing: face to face communication that feels as natural as being in someone's office. Using your existing broadband network, LifeSize high definition video systems provide a stunning, immersive telepresence experience at a price that is affordable and accessible to everyone who needs to communicate with colleagues across town or across the globe. The product line is fully standards compliant and interoperates with all other videoconferencing equipment.

## Express

An easy to use, high definition video communications system that makes video more accessible than ever providing unparalleled price and performance. Ideal for both users looking to expand their video communications install base and those new to any form of video conferencing services. An ideal solution for both offices and home offices.



## Team Line

Ideal for connecting many people in different locations, the LifeSize Team line is a full-featured video solution. Establishing video calls with multiple participants is simple and easy with the embedded high definition multipoint bridge. View four callers simultaneously without needing external equipment, advanced scheduling, or a technician. Available in either single display - single camera or dual display - dual camera models.



## Room Line

An ideal fit for large conference rooms, the LifeSize Room line allows you to establish video calls with multiple participants through the embedded high definition multipoint bridge. Display multiple participants simultaneously with continuous presence multi-point or 6-way voice-activated switching. Available in a 720p30 model with 4-way continuous presence multi-point or a 1080p30 - 720p60 model with 6-way continuous presence multi-point.



## Conference Line

Built on a superior technology architecture, the LifeSize Conference line is the first telepresence suite of products that can be tailored to your environment. The LifeSize video communications platform is engineered to deliver a superior experience in any environment, giving you the power to choose the ideal configuration that fits your style, your communication needs and your budget. Available in both 720p30 and 1080p30/720p60



## Solutions to tie it all together

LPS delivers enterprise wide solutions that help organizations and end users connect to each other and any network securely and with ease.

The best services for end users can often mean the most challenging to manage and support on a 24x7 basis. By incorporating LifeSize Infrastructure products in the network, organizations receive the tools and foundation needed for supporting world-class communications.



**LifeSize® Multipoint™** is a high definition Multipoint Control Unit (MCU) designed to support multi-site conferencing for up to 24 simultaneous locations with 720p video quality and HD audio. It's architecture allows connectivity with all standards based systems, both SD and HD.



**LifeSize® Gateway™** is a plug and play gateway that provides compatibility and interoperability between different networks (ISDN and IP) and standards to deliver feature-rich, reliable and high quality video and multimedia communications.



**LifeSize® Transit™** is a complete firewall and NAT (Network Address Translation) traversal solution that enables video calls within and across enterprises and organizations by securely traversing firewalls. The result is secure, simple to use video communications.



**LifeSize® Control™** is all-in-one video communications management software for multi-vendor networks.



**LifeSize® Multipoint Extension™** allows you to easily connect remote locations! Any employee with a laptop, webcam, and network connection can seamlessly participate in any video conference, from anywhere with a browser based interface. The sessions can be either interactive or streamed and recorded to offer those who could not attend access to the meetings contents. Multipoint Extension is an extremely useful capability to cost-effectively extend videoconferencing throughout your entire organization.

**LifeSize® Gatekeeper™** is a high-performance, standards compliant H.323 gatekeeper that provides comprehensive, intelligent management of IP telephony and video communications networks.



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